

CV and publication list

Jørgen Ulff-Møller Nielsen

Born: June 26, 1948.

Citizenship: Danish



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Associate Professor, Msc. Econ. (Aarhus University), Department of Economics, Aarhus School of Business (ASB), University of Aarhus, Denmark.

Research Areas

Foreign trade models with vertical and horizontal product differentiation.

Firm heterogeneity and international trade

Anti-dumping policy.

The political economy of the EU trade policy.

Trade unions, leisure time and globalization

Export-platform FDI

Academic Experience

Associate professor, Department of Economics, ASB, 2006-

Associate Professor, Department of Management and International Business, ASB, 2004-2005

Associate Professor, Department of International Business, ASB, 1989-2004

Associate Professor, Department of Economics, ASB, 1981-1989

Assistant Professor, Department of Economics, ASB, 1975-1981

Visiting Professor, Leverhulme Centre for research on Globalization and Economic Policy, University of Nottingham, UK, May-June, 2007

Visiting Professor, University of Otago, New Zealand, February-April, 2007

Visiting Professor, San Francisco State University, USA, May-June 1999

Visiting Professor, the Technical University, Ostrava, Czech Republic, April 1993

Visiting Professor, the Janus Pannonius University of Pécs, Hungary, June 1992

Administrative Experience

Director of MSc in International Economic Consulting, 2006-

Responsible for Bio-technology and Business Economics education (cooperation between ASB and Science Faculty at Aarhus University), 2000-2006

Head of the Department of International Business, 1995-1998

Member of the Centre for International Relations,

Faculty of Business Administration, 1992-1997

Responsibility for student and teacher exchange programs among a number of universities and business schools in and outside Europe

Member of the Study Committee for Graduate Programs,

Faculty of Business Administration, 1977-1978 and 1986-1987

Head of the Department of Economics, ASB, 1981

Other Professional Activities

Member of Research Project – Globalization and Industry Dynamics: Theory and Evidence of Firm Heterogeneity in International Trade, Project: 275-06-0025, Funded by Danish Social Sciences Council, Denmark. (2006-2009)

Co-organizer, First - Fourth Danish International Economics Workshop, Aarhus School of Business, 2005-2008, Funded by Aarhus School of Business, Hedorf Foundation and Danish Social Research Council.

Program-chair *International Business and Economy Conference, San Francisco, USA*, January 3-6. 2002.

Co-ordinator of the research group *International Economic Integration, 2005-2006*

Teacher at the Aarhus-Shenyang Summer School (in Shenyang China, and in Aarhus, Denmark), 2000-2004

Member of the Examiners Corps in Economics, Denmark, 1985-

Teaching Portfolio:

Courses: Macroeconomics (undergraduate), Microeconomics (undergraduate), International Economics (undergraduate), European Economic Integration (Graduate), Political and Economic Integration of the EU (Graduate), The Economic Policies of the EU (graduate), International Economic Integration (graduate)

Supervision: Various BA and MSc dissertations

PhD supervisions:

Teit L uthje, Southern Danish University, 2000, *Foreign Trade in Intermediate Goods*

Aleksander Rutkowski, ASB, 2006, *Impact of Foreign Direct Investments and Trade Policy on Competition in Europe.*

Christian Gormsen, ASB, 2008 (co-supervisor)

Publications (recent years)

In journals

Nielsen, J rgen Ulf-M ller, J rgen Drud Hansen – Market integration, choice of technology and welfare, forthcoming in *Review of International Economics*.

Nielsen, J rgen Ulf-M ller Nielsen, J rgen Drud Hansen - Dumping and injury margins in markets with horizontal as well as vertical product differentiation, forthcoming in *Journal of Industry, Competition and Trade*.

Nielsen, J rgen Ulf-M ller Nielsen, Konrad Pawlik - Intra-industry Affiliate Trade of Foreign-owned Companies in Transition Economies: the Importance of Organization of Production. *The International Trade Journal*. Vol 22(3): 341-371 2008

Nielsen, J rgen Ulf-M ller Nielsen, Konrad Pawlik - The export intensity of foreign affiliates in transition economies - the importance of the organization of production, *Economics of Transition*, 15(3): 603-624, 2007.

Nielsen, J rgen Ulf-M ller Nielsen, J rgen Drud Hansen – Economic Integration and Quality Standards in a Duopoly Model with Horizontal and Vertical Product Differentiation. *Journal of Economic Integration*, December Issue, Vol 21, No. 4, pp.837-860, 2006.

Nielsen, Jørgen Ulff-Møller, Aleksander Jerzy Rutkowski - The EU anti-dumping policy towards Russia and China: product quality and the choice of an analogue country, *The World Economy*, vol 1, pp.103-136, 2005.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik - Ownership, intra-industry trade and factor intensities: the case of Poland 1993-2002, *Global Business and Finance Review*, vol 2, pp.79-94, 2004.

Nielsen, Jørgen Ulff-Møller - Price Strategy in the EU: Suggestions to Chinese Exporters in the Light of Anti-Dumping, *Journal of Euromarketing*, vol 14, Numbers 1/2, pp125-143, 2004.

Nielsen, Jørgen Ulff-Møller - Tests of the Empirical Classification of Horizontal and Vertical Intra-Industry Trade, *Weltwirtschaftliches Archiv*, vol 4, pp.587-604, 2002.

Books

Nielsen, Jørgen Ulff-Møller, Jørgen Drud Hansen - *An economic analysis of the EU. 2.ed.*, McGraw-Hill, London, 1997.

Nielsen, Jørgen Ulff-Møller, Erik Strøjer Madsen, Kurt Pedersen - *International Economics: the wealth of open nations*, McGraw-Hill Book Company, London, 1995.

Pedersen, Kurt, Jesper Jespersen, Erik Strøjer Madsen, Jørgen Ulff-Møller Nielsen - *Introduktion til Mikroøkonomisk Teori (Introduction to Microeconomic theory)*, Jurist- og Økonomforbundets Forlag, København, 2003.

Pedersen, Kurt, Erik Strøjer Madsen, Jørgen Ulff-Møller Nielsen - *Økonomisk teori i internationalt perspektiv. 6. udgave (Economic Theory from an international perspective)*, Jurist- og Økonomforbundet, Kbh., 2005.

Madsen, Erik Strøjer, Jørgen Ulff-Møller Nielsen, Kurt Pedersen - *International økonomi (International Economics). 4.udgave*, Forlaget Pareto I/S, Brabrand, 2001.

Contributions to anthologies

Nielsen, Jørgen Ulff-Møller, Price Strategy in the EU: Suggestions to Chinese Exporters in the Light of Anti-Dumping. I Marketing Issues in Western Europe: Changes and Developments. New York: The Haworth Press, Inc, 2005.

Nielsen, Jørgen Ulff-Møller, Kurt Pedersen - Internationalisering i EU's tøjler - Danisco Sugar. I: Jesper Strandskov og Kurt Pedersen (red.): Eksporhåndbogen - Børsen Ledelseshåndbøger, Børsen, København, 2002, Afsn. 3.4.

Working papers

Nielsen, J. U.-M.; Ingo Geishecker, and Konrad Pawlik: How important is export-platform FDI? Evidence from multinational activities in Poland. Department of Economics, 2008, Working Paper 08-28.

Nielsen, J. U.-M; J. D. Hansen, Price as an indicator for quality in international trade? Department of Economics, October 2008, Working Paper 08-18

Nielsen, J. U.-M; J. D. Hansen and V. Kvedaras: Monopolistic Competition, International Trade and Firm Heterogeneity – a Life Cycle perspective, Department of Economics, April 2008, Working Paper 08-07

Nielsen, J. U.-M. & J. D. Hansen: Market integration, choice of technology and welfare. Economics Discussion Papers No. 0711, April 2007, University of Otago.

Nielsen, J. U.-M. & K. Pawlik (2005): The export intensity of foreign affiliates in transition economies – the importance of the organization of production. October 2005. Working paper 2005-07, Aarhus School of Business. ISBN: 87-7882-076-6 (online).

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik – Multinationality and intra-industry trade for private and public companies in a transition economy: The case of Poland. Department of Management and International Business, Aarhus School of Business, July 2005.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik - Intra-industry Affiliate Trade of Foreign Owned Companies in Poland 1993-2002, Department of International Business, 04-10, 2004.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik - Locally versus Export oriented production. An analysis of foreign capital in Poland 1993-2002, Working paper / Department of International Business, Aarhus School of Business, 04-4, 2004.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik - Ownership, intra-industry trade and factor intensities: the case of Poland 1993-2002, Working paper / Department of international Business, Aarhus School of Business, 04-5, 2004.

Nielsen, Jørgen Ulff-Møller, Aleksander Jerzy Rutkowski - The EU anti-dumping policy against non-market economies - The choice of an analogue country and the quality of products, Working paper / Department of International Business, Aarhus School of Business, 03-4, 2003.

Lüthje, Teit, Jørgen Ulff-Møller Nielsen - Tests of the Empirical Classification of Horizontal and Vertical Intra-industry Trade, Economics Discussion papers, Syddansk Universitet, 2, 2002.

Nielsen, Jørgen Ulff-Møller, Kim Mortensen - Dynamic International Competitiveness of Transition Economies: What Do Trade Figures Tell Us? The Case of Poland and the Czech Republic, Working paper / Department of International Business, The Aarhus School of Business, 02-18, 2002.

Nielsen, Jørgen Ulff-Møller - Price strategy in the EU: Suggestions to Chinese exporters in the light of anti-dumping, Working paper / Department of International Business, The Aarhus School of Business, 02-7, 2002.

Nielsen, Jørgen Ulff-Møller, Teit Lüthje - Is the Classification of International Trade in Horizontal and Vertical Intra-Industry Trade Usable?, Working paper / Department of International Business, The Aarhus School of Business, 01-2, 2001.

Nielsen, Jørgen Ulff-Møller - Polish Foreign Trade: The Quality Catch-up and the Influence of Foreign Direct Investments, Working paper / Department of International Business, The Aarhus School of Business, 00-8, 2000.

Conference papers

Nielsen, J. U.-M; J. D. Hansen, Price as Indicator for Quality, ETSG, Warsaw, 2008.

Nielsen, J. U.-M; J. D. Hansen and V. Kvedaras: Monopolistic Competition, International Trade and Firm Heterogeneity – a Life Cycle perspective, ETSG Warsaw, 2008.

Nielsen, J. U.-M; J. D. Hansen and V. Kvedaras: Monopolistic Competition, International Trade and Firm Heterogeneity – a Life Cycle perspective, Canadian Economics Association Conference, Vancouver, 2008.

Nielsen, J. U.-M; J. D. Hansen, Price as Indicator for Quality, Canadian Economics Association Conference, Vancouver, 2008.

Nielsen, J. U.-M; J. D. Hansen and V. Kvedaras: Monopolistic Competition, International Trade and Firm Heterogeneity – a Life Cycle perspective, Fourth Danish International Economics Workshop, Aarhus School of Business, University of Aarhus, June, 2008.

Nielsen, Jørgen Ulff-Møller, Jørgen Drud Hansen, Market Integration, Choice of Technology and Welfare, 3^r Danish International Economics Workshop, June 14-15, 2007, Aarhus School of Business, University of Aarhus.

Nielsen, Jørgen Ulff-Møller, Jørgen Drud Hansen, Market Integration, Choice of Technology and Welfare, ETSG, Athens 2007.

Nielsen, Jørgen Ulff-Møller, Jørgen Drud Hansen, Market Integration, Choice of Technology and Welfare, 3^r Danish International Economics Workshop, June 14-15, 2007, Aarhus School of Business, University of Aarhus.

Nielsen, Jørgen Ulff-Møller, Jørgen Drud Hansen, Dumping and Injury margins in a reciprocal dumping model with horizontal as well as vertical product differentiation – Country size does matter. 2nd Otago Workshop in International Trade, March 30-31, 2007, University of Otago, New Zealand.

Nielsen Jørgen Ulff-Møller, Jørgen Drud Hansen, Dumping and Injury margins in a reciprocal dumping model with horizontal as well as vertical product differentiation – Country size does matter. European Trade Study Group, 8th Annual Conference, 7-9 September 2006, Vienna.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik – The Export performance of MNE Affiliates in Polish manufacturing: 1993-2002: A Study on Knowledge Mandate, Transfer and Absorption. *Academy of International Business 2006 Annual Conference*, Beijing, China. AIB 2006 proceedings, "From the Silk Road to Global Networks: Harnessing the Power of People in International Business.

Nielsen Jørgen Ulff-Møller, Jørgen Drud Hansen, Dumping and Injury margins in a reciprocal dumping model with horizontal as well as vertical product differentiation – Country size does matter. 2nd Danish International Economics Workshop. Aarhus 4-5 May 2006.

Hansen, J. Drud & J. U.-M. Nielsen, *Economic Integration and Quality Standards in a Duopoly Model with Horizontal and Vertical Product Differentiation*. European Trade Study Group, Seventh Annual Conference, 8-10 September 2005, University College Dublin, Ireland.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik – The Export-intensity of Foreign Affiliates in Transition Economies – the Importance of the Organization of Production. *Academy of International Business 2005 Annual Conference*, Quebec. Canada.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik - Intra-industry Affiliate Trade of Foreign Owned Companies in Poland 1993-2002, *6th European Trade Study Group Conference*, 9.-11. September. 2004. University of Nottingham, UK.

Nielsen, Jørgen Ulff-Møller, Konrad Pawlik - Ownership, Intra-industry trade and factor Intensities: The Case of Poland 1993-2002, *Academy of International Business 2004 Annual Meeting*, July 10-13. 2004.

Nielsen, Jørgen Ulff-Møller - The EU anti-dumping policy against Russia and China - The quality of products and the choice of an analogue country, *Academy of International Business 2004 Annual Meeting*, July 10-13. 2004.

Nielsen, Jørgen Ulff-Møller - Dynamic International Competitiveness of Transition Economies. What do trade figures tell us? The case of Poland, *Second International Business and Economy Conference, San Francisco, USA*, January 9-12. 2003.

Nielsen, Jørgen Ulf-Møller - Dynamic International Competitiveness of Transition Economies: The Case of Poland, *Academy of International Business, Monterey, California, USA*, July 5-8. 2003.

Nielsen, Jørgen Ulf-Møller, Aleksander Jerzy Rutkowski - The EU Anti-dumping Policy towards China: Challenges for Chinese and Foreign Managers, *International Business and Economy Conference, San Francisco, USA*, January 3-6. 2002.

Nielsen, Jørgen Ulf-Møller - Price Strategy in the EU: Suggestions to Chinese Exporters in the Light of Antidumping, *AIB, Southeast Asia and Australia Regional Conference, Shanghai, China*, July 18-20. 2002.

Knudsen, Mette Præst, Jørgen Ulf-Møller Nielsen, Kurt Pedersen - Setting Standards: Three Tales and a Proposition, *3rd Interdisciplinary Workshop on Standardization Research*, September 23-25. 2001.

Journal submissions

Nielsen Jørgen Ulf-Møller, Jørgen Drud Hansen, Price as an Indicator for Quality in International Trade?.

Nielsen Jørgen Ulf-Møller, Jørgen Drud Hansen and Virmantas Kvedaras; Firm heterogeneity and international trade – a life cycle perspective.

Nielsen, J. U.-M.; Ingo Geishecker, and Konrad Pawlik: How important is export-platform FDI? Evidence from multinational activities in Poland.

Work in progress

The EU anti-dumping policy - A political economy view on EU country differences with respect to demand for protection (together with Christian Bjørnskov and Philipp Schröder).

Lobbying for anti-dumping measures: Does distance from Brussels matters? (Together with Christian Bjørnskov and Philipp Schröder).

Leisure time as a public good in a neoclassical open economy model. (Together with Jørgen Drud Hansen).